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**Exam :** NS0-101

**Title :** NetApp Accredited Sales  
Professional Exam

**Vendors :** Network Appliance

**Version :** DEMO

NO.1 What can a customer use to quickly manage the full recovery process following a database corruption?

- A.RAID-DP
- B.SnapMirror
- C.SnapManager
- D.SnapRestore

Answer: C

NO.2 NetApp corporate pitch states that NetApp brings which benefit to the complex world of enterprise data management?

- A.eliminates risk in an enterprise environment
- B.has lowest cost per TB
- C.provides unmatched simplicity
- D.completely removes complexity

Answer: C

NO.3 A NetApp solution can be simultaneously used to store primary data, disk-to-disk backups, and act as a WORM device. (True or False)

- A. True
- B. False

Answer: A

NO.4 NetApp is in the Leadership quadrant of the Gartner Magic Quadrant for Mid-Range Enterprise Disk

Arrays rating of storage vendors.

This is their highest rating and pertains to \_\_\_\_\_.

- A.strategic business partnerships
- B.financial stability
- C.completeness of vision and ability to execute
- D.world-class service and support

Answer: C

NO.5 The NetApp corporate pitch states that the number one measurement of the company's success is

\_\_\_\_\_.

- A.maintaining growth

- B.customer success
- C.our share price
- D.customer loyalty

Answer: B

NO.6 Which two customer requirements does the NetApp SnapLock solution meet? (Choose two.)

- A.data permanence and retention regulations
- B.data encryption regulations
- C.secure partitioning of network and storage resources
- D.rapid access to protected information

Answer: AD

NO.7 From the corporate pitch, what does NetApp bring to the complex world of enterprise data management?

- A.unmatched scalability
- B.unmatched services
- C.unmatched simplicity
- D.unified architecture

Answer: C

NO.8 Which three are available NetApp Partner programs? (Choose three.)

- A.lead generation
- B.opportunity registration
- C.PartnerGear
- D.product test and development

Answer: ABC

NO.9 The NetApp strategy for addressing today's Data Management Challenges is based on a portfolio of products.

These five strategies are: Store, \_\_\_\_\_, Retain, Protect, and Succeed.

- A.Simplify
- B.Manage
- C.Grow
- D.Expand

Answer: B

NO.10 Which benefit does NetApp FlexClone provide in a technical design environment?

A.an accelerated time to market

B.a reduced backup window

C.faster application throughput

D.increased data security

Answer: A